

Zanna Mustapha Legacy Estate Phase I

ARREARS CLEARANCE FRAMEWORK

June 2019

DEBT MANAGEMENT DEPARTMENT MINISTRY OF FINANCE , BUDGET & PLANNING BORNO STATE

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Glossary

AfDF African Development Fund AMCON Assets Management Corporation of Nigeria ATM Average Term-to-Maturity ATR Average Term-to-Refixing **BAS Bond Auction System BOF Budget Office of the Federation BMSC Bond Market Steering Committee CBN** Central Bank of Nigeria **CLM Contingent Liability Management** CMC Cash Management Committee **CLMC Cash and Liquidity Management Committee CRF** Consolidated Revenue Fund **CRR** Cash Reserve Requirements **CSCS Central Securities Clearing System** DAS Dutch Auction System DMDs Debt Management Departments **DMO Debt Management Office DRSD** Debt Recording and Settlement Department DSA Debt Sustainability Analysis EMIT Economic Management Implementation Team **FDI Foreign Direct Investment FEC Federal Executive Council** FGN Federal Government of Nigeria FIRS Federal Inland Revenue Service FLAC Fiscal and Liquidity Management Committee FMDA Financial Markets Dealers Association **FMF Federal Ministry of Finance** FRA Fiscal Responsibility Act, 2012 FRN Federal Republic of Nigeria FSS Financial System Strategy **GDP Gross Domestic Product GS** Government Stockbroker **HMF** Honourable Minister of Finance

ICM International Capital Market IFC International Finance Corporation **IMF** International Monetary Fund **IPPIS Integrated Personnel Payroll Information System** ISA Investment and Securities Act, 2007 **ISPO Irrevocable Standing Payment Order** IT Information Technology MDAs Ministries, Departments and Agencies MDD Market Development Department **MDGs Millennium Development Goals** MFPCC Monetary and Fiscal Policy Coordinating Committee MPR Monetary Policy Rate MTDS Medium-Term Debt Management Strategy **MTEF Medium-Term Expenditure Framework** NAICOM National Insurance Commission NASS National Assembly **NBS National Bureau of Statistics** NDMF National Debt Management Framework **NEMT National Economic Management Team** PDMI Public Debt Management Institute PDMMs Primary Dealer Market Makers **PENCOM National Pension Commission** PMD Portfolio Management Department SEC Securities and Exchange Commission SND Sub-national Debt SNGs Sub-national Governments SPD Strategic Programmes Department SPG Special Programmes Group **TBs Treasury Bonds** TCs Treasury Certificates **TSA Treasury Single Account US\$ United States Dollar** WB World Bank

Background

Introduction

The Borno State Debt Management Office (DMO) was establish by Executive Council resolution of the Borno State Fiscal Responsibility 2005.

This is with the aim of managing the State debt and arrears situation by: -

- (i) Establishing and operationalizing a Debt Management Office;
- (ii) Undertaking a validation and reconciliation exercise of Borno State's internal and external debt database with all creditors;
- (iii) Negotiating with creditors and the development partners for arrears clearance, debt relief and new financing; and
- (iv) Leveraging Borno State's natural resources in pursuit of debt relief.

This is with the aim of achieving the following objectives amongst others to:

- i. Make public debt management a visible instrument for growth, development and poverty reduction;
- ii. Maintain public debt sustainability; and,
- iii. Strengthen the existing legal, institutional and policy frameworks for efficient debt management in the State.

Below are the arrears as at 30th June 2019 : -

Contractors-N28,119,253,157.95Pension & Gratuity-N17,087,032,676.07-N

Table 1 Debt Position as at 31st December 2018

Table 1 Debt Position as at 31st December 2018

De	bt Sustainability Analysis			
		SUSTAINABILITY	As At 31st December	
А	DSA RATIO SCENARIOS:	THRESHOLDS	2018	
	Solvency Ratios			
1	Total Domestic Debt/Total Recurrent Revenue	50%		
2	Total Domestic Debt/IGR	160%	651%	
3	Total External Debt/Total Revenue	51%	7%	
4	Total Public Debt/Total Revenue	98%	56%	
			No State GDP	
5	Total Public Debt/State GDP	0%	Available	
	Liquidity Ratios			
6	External Debt Service/Total Revenue	10%	0.17%	
7	Total Debt Service/Total Revenue	15%	12%	
8	Domestic Debt Service/IGR	10%	163%	
В	PUBLIC DEBT DATA AS AT 31st DECEMBER 2018		2018 Actual	
1	Total Domestic Debt		44,433,124,297.58	
2	Total External Debt		6,341,619,693.00	
3	Total Public Debt		50,774,743,990.58	
4	Total Domestic Debt Service 2018		11,124,107,207.27	
5	Total External Debt Service 2018		155,828,918.00	
6	Total Public Debt Service		11,279,936,125.27	
C	STATE GDP FOR 2018			
1	State GDP			

Planned Actions to clear Arrears

Multi-year funding plan to clear arrears

The Borno State Government has resolved to clear its debt stock arrears. The State is committed to boosting internally generated revenue and to reduce as much as possible the accumulation of new arrears and to succeed in the implementation of necessary reforms. Furthermore, arrears clearance is also central to the debt relief process for any Country or State; without comprehensive debt clearance of arrears organisations, progress cannot be made in the development of the State. With strong economic policy and foresight, the State is bound to achieve is developmental objectives.

Table 2: Borno State Macroeconomic Framework

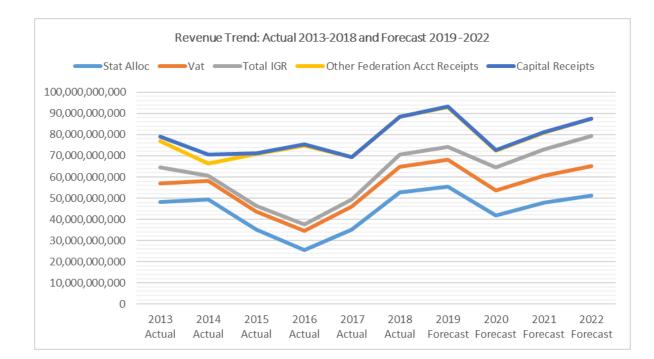
Item	FY 2020	FY 2021	FY 2022				
National Inflation	11.70%	11.30%	11.40%				
National Real GDP Growth	2.50%	2.40%	2.70%				
Oil Price Benchmark	\$55.00	\$60.00	\$60.00				
Oil Production Benchmark(MBPD)	2.1	2.2	2.2				
NGN:USD Exchange Rate	305	305	305				
Other Assumptions							
Mineral Ratio	35%	36%	38%				

Macro-Economic Framework

Table 3: Borno State Medium Term Fiscal Framework

Recurrent Revenue	2020	2021	2022
Statutory Allocation	41,970,833,348.00	47,956,323,780.00	51,331,397,593.00
VAT	11,628,531,206.00	12,608,223,498.00	13,831,195,629.00
IGR	10,786,129,680.00	12,404,049,132.00	14,264,656,502.00
Excess Crude/Other Revenue	8,000,000,000.00	8,000,000,000.00	8,000,000,000.00
Total recurrent Revenue	72,385,494,234.00	80,968,596,410.00	87,427,249,724.00
Recurrent Revenue	2020	2021	2022
Statutory Allocation	41,970,833,348.00	47,956,323,780.00	51,331,397,593.00
VAT	11,628,531,206.00	12,608,223,498.00	13,831,195,629.00
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VAT	11,628,531,206	12,608,223,498	13,831,195,629
IGR	10,786,129,680	12,404,049,132	14,264,656,502
Excess Crude/Other Revenus	8,000,000,000	8,000,000,000	8,000,000,000
Total recurrent Revenue	72,385,494,234	80,968,596,410	87,427,249,724
Recurrent Revenue	2020	2021	2022
CRF Charges	20,566,606,059	21,574,907,310	23,223,841,365
Personnel	21,840,436,669	22,495,649,769	23,170,519,262
Overheads	17,531,382,022	17,706,695,842	17,883,762,801
Total	59,938,424,750	61,777,252,921	64,278,123,428
Transfer to Capital Account	12,447,069,484.00	19,191,343,489.00	23,149,126,296.00
Capital Receipts	2020	2021	2022
Grants	5,100,000,000	5,300,000,000	5,250,000,000
Other Capital Receipts	3,500,000,000	4,000,000,000	4,000,000,000
Total recurrent Revenue	8,600,000,000	9,300,000,000	9,250,000,000
Reserves	2020	2021	2022
Planning Reserve	2,651,030,211	2,519,350,762	2,259,934,472
Total Reserves	2,651,030,211	2,519,350,762	2,259,934,472
Total Reserves	2,031,030,211	2,515,550,702	2,233,334,472
	2020	2021	2022
Capital Expenditure	32,696,039,273	31,071,992,728	34,039,191,824
Discretionary Funds	28,396,039,273	27,371,992,728	31,089,191,824
Non Discretionary Funds	4,300,000,000	3,700,000,000	2,950,000,000
Net Financing	14,300,000,000	5,100,000,000	4,400,000,000
Total Budget Size	95,285,494,234	95,368,596,410	101,077,249,724
Ratios			
Growth in Recurrent Revenue	7.62%	11.86%	7.98%
Growth in Recurrent			
Expenditure	2.80%	3.07%	4.05%
Experiateare			
Capital Expenditure Ratio	37.10%	35.22%	36.41%





	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Forecast	2020 Forecast	2021 Forecast	2022 Forecast
Stat Alloc	48,077,351,09 8	49,370,590,18 5	35,042,454,73 9	25,571,573,72 8	35,228,651,35 6	52,830,015,26 3	55,471,516,026.1 5	41,970,833,348.0 0	47,956,323,780.0 0	51,331,397,593.0 0
Vat	8,980,702,739	8,901,065,003	8,679,926,903	9,070,021,783	10,762,532,48 2	12,135,358,16 3	12,742,126,071.1 5	11,628,531,206.0 0	12,608,223,498.0 0	13,831,195,629.0 0
Total IGR	7,401,650,391	2,362,468,987	2,522,303,132	2,816,027,305	3,388,145,222	5,730,917,357	6,017,463,224.85	10,786,129,680.0 0	12,404,049,132.0 0	14,264,656,502.0 0
Other Federation Acct	12,370,508,15		24,612,866,95	37,457,622,81	19,963,168,45	17,849,658,90	18,742,141,853.4			
Receipts	12,570,508,15	5,827,175,947	24,012,800,95	57,457,622,81 6	19,903,108,45	17,849,058,90	0	8,000,000,000.00	8,000,000,000.00	8,000,000,000.00
Capital Receipts	2,291,102,019	4,057,660,573	334,889,928	616,671,026	0	0	196,500,000	196,500,000	196,500,000	196,500,000

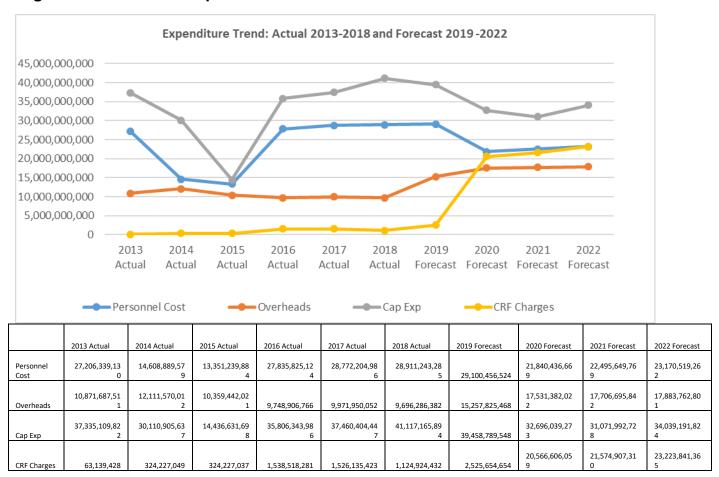


Figure 2: Borno State Expenditure Trend

Economic policy Framework and selected policy reform measures

The Medium Term Plan (MTP): 2020-2022 -The Medium Term Plan (MTP) is the premier economic and social policy framework set out to support the restoration of economic stability and growth in Borno State. This framework has been developed on the foundations laid down and the 3 year Macroeconomic Policy and Budget Framework. The MTP sets out clearly the national priorities and investment programs for 5 years, from 2013 to 2022. The main target of the MTP is to ensure that the economy remains on a sustainable growth. The focus of the plan is on inclusive growth and balanced development. To attain objectives of the MTP, a number of reform measures are being implemented.

Debt Management

To address the debt and arrears situation, Government adopted an Accelerated Arrears Clearance, Debt and Development Strategy with the following key policy elements:

- (v) Establishment and operationalization of a Debt Management Office;
- (vi) Undertaking a validation and reconciliation exercise of Borno State's internal and external debt database with all creditors;
- (vii) Negotiating with creditors and the development partners for arrears clearance, debt relief and new financing; and
- (viii) Leveraging Borno State's natural resources in pursuit of debt relief.

Expenditure Rationalization

In view of the expenditure overrun on the wage bill, Borno State Government plans to introduce the general freeze on civil service recruitment, with dispensations on critical areas and which warranted Treasury and relevant Public Services Commissions concurrence; restrained foreign travel accompanied by other cost cutting measures, such as, forward purchasing of tickets and; prioritized settlement of domestic arrears.

Human Development

Borno State Government has instituted policies that enable the participation of women and youth in mainstream economic activities. Adoption of a number of National policies has been followed by establishment of several funding facilities such as the Youth Development Fund, Mining Industry Loan Fund, Women Development Fund and SME Fund to facilitate access to skills training, affordable credit, as well as creation of employment opportunities.

Prioritization Criteria for Arrears to be settled in the implementation of the ACF

The committee adopted the following prioritization criteria for Borno state Government .

Borno State Year 2019

Type of Arrears	Total stock at end of 2018	Criteria for allocation among types	PLANNED amount to be cleared in 2019	Prioritization criteria to be applied to arrears within each type of arrears
Contractors Arrears	23,580,277,354	35% of monthly net FAAC after Mandatory & Deductions	5,000,000,000	Variable (Payment based on Certified level of work done and age)
Pension and Gratuities	15,336,573,841	40% of monthly IGR collection	1,100,000,000	FIFO
Salaries arrears	516,273,101	5% of monthly IGR collection	250,000,000.00	FIFO
Other				
Total	39,433,124,296		6,350,000,000	